

Sourcing & Procurement Reform

Sourcing and procurement effectiveness requires a holistic view of the purchasing capability of the organisation, whether it is for raw materials, merchandise, services, capital equipment, spares (MRO), modification, (upgrades), projects or service contracts.



Companies with best results achieve success in each of the key sourcing processes across two dimensions:

- Process Quality - How well the process performs in meeting its objectives
- Deployment - How widely the process is rolled-out across the entire organisation

To achieve a world-class sourcing capability, all of the processes must be well defined, operational and widely deployed.